



## SPECIAL AUSPLAS SUMMARY ISSUE

PIMA was there and so were 4,500 visitors to Ausplas. Although visitor numbers were down on 2005, this is to be expected with many of the large corporations in our industry reducing travel expenses by employees thus out of state visitors appeared to be hit hardest.



Shown here is a typical busy stand of a PIMA member company who are always present at Ausplas and clearly benefit from it.

The exhibition Management Company Pty Ltd report that, *Exhibitors of operating and ancillary equipment all seemed to have done particularly well.* Exhibition Management also say that despite the business downturn, *more individual companies actually sent representatives than in '05 and their buying power has been obvious from the reports of sales on the floor and really strong rates post event.*

Contrary to our observations the management data shows, *Interstate and overseas visitation showed strong increases which refutes the contention that that all buying is now done at overseas shows.*

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## PIMA at Ausplas



At this moment attended by Pat Primer and Ralph Cable while Keith Monaghan sets up the Moulding Your Career DVD to run. In the foreground is an operating pad print machine, exhibited by Milford Astor Pty Ltd and demonstrated by Richard Farrow, their Victorian Accounts Manager. This helped attract attention and keep up our enviable traffic flow, as did our give away moulded plastic sample parts, care of Lidcombe TAFE Polymers Department.

We believed we achieved our primary objective for being there which was to attract new members from outer state. As expected, most of the new members were interested in joining when we offered to bring the Moulding Your Career: Introduction to Plastics Level I and Supervisors Training Level I courses to Victoria. But we were also delighted by many requests from South Australians, sufficient to consider taking our established training there as well.

If the number of business cards exchanged is anything to go by, then we are looking at close to 100 companies interested in training and/or membership. The data base has been compiled and these people will be emailed with event information with the aim to have the message finding the right company decision maker for sign up.

Other Well Known Companies Represented Were:



Duromer Products Pty Ltd



Chemiplas Australia Pty Ltd



Guilda Pty Ltd

# A Good Chance To Meet Fellow Industry Members



At Culamix

At Martogg & Company Pty Ltd



Or just get together at the Coffee Shop

## New Committee off and Running

Following the AGM on September 24, your new PIMA committee is comprised of:

President:	Keith Monaghan
Vice President:	Peter Mandavy
OH&S and Quality:	Peter Mandavy
Secretary/Treasurer:	Ralph Cable
Membership:	Craig Cook Graham Aston
Training:	Stephen Dawkins
Newsletter:	Jim Patterson
General Committee:	Pat Primmer Isaac Yeshouroun Dennis Wawn Ian Downing Kevin Hannon

The *Energy Action* dinner seminar was held in conjunction with the AGM, where Barry Denton presented on electrical power topics including:

- Selecting the best energy deal
- Implementing programs to reduce energy consumption
- Sourcing the type of energy that's right for you
- Developing a green-friendly approach to energy for your business
- Being properly informed about the market place and your contract.

## 2008 CAD's Cup

Stephen Dawkins is CAD 2008, receiving the CAD's Cup at the Annual CAD's Cup luncheon. This year the Luncheon venue was the NSW Sports Club, a location well known to senior members of the Plastics Industry as the meeting place of Plastics Pioneers.



Stephen Dawkins reads the list of onerous duties that he will undertake as CAD 2008. Presiding CAD Craig Wellman looks on.

This year's Annual Luncheon saw the 58<sup>th</sup> presentation of CAD's Cup. The original CAD's Cup was presented to Eddie Clouston by Laurie Farrer of the now defunct Australian Plastics Journal, following the Plastics Institute of Australia Golf Day at Katoomba in 1950. At the 2008 luncheon many of the surviving CADs gathered to share happy memories (many highly embellished) of events long past.

In the rare circumstance of the absence of last year's CAD (Andrew Pfefferman), due to his emigration to distant shores, Craig Wellman (CAD 2006) filled the gap, organising the Luncheon for the second successive year. Stephen Dawkins is believed to have made a solemn promise to Craig to remain hereabouts for at least the next 12 months.

The luncheon was notable for its orderly conduct, causing many of the older CADs to reminisce about luncheons of yesteryear. The orderly conduct did not inhibit the customary lively exchange of views, opinions and plain b... s... with excellent control being maintained by Chairman Craig Wellman.

The traditional post – lunch drinks at the Bar were enjoyed by the majority of CADs, followed by the usual gradual and poignant departure of individual CADs as the day drew to a reluctant close.



An old CAD greets a new one.  
Henry Wolfe (CAD 1974) greets  
new CAD Stephen Dawkins

### **Chinaplas 2009 - May 18 -21, Pazhou – Guangzhou**

Expressions of interest are sought for a group tour attending Chinaplas in 2009.

It is planned to have the tour guided by Industry people who have attended Chinaplas and frequently visit China on business.

Staying in 5 star accommodation this is an excellent opportunity to visit China, experience the culture and marvel at the rapid growth of the world's next superpower.

Why not bring your partner and experience the wonders of China together.

As well as visiting Asia's premier plastics exhibition sightseeing tours will also be part of the experience.

Contact Ralph Cable on [ralph@productsearch.com.au](mailto:ralph@productsearch.com.au) to register your interest.

### **Important Diary Dates for 2009**

Due to the introduction of our "Moulding Your Career" courses to Victoria, next years calendar is still under construction & will be sent out by separate email.

### **PIMA**

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