



December 2017

PIMA NEWSLETTER

A word from the President

Dear Members,

As 2017 draws to a close and we near Christmas, its time to reflect on the year nearly passed.

This year we held several very successful events,

- PIMA Charity Golf Day
- Joint PIMA/SPE dinner seminar
- PIMA Young Achiever of the year
- Invited all members to form a consortium of companies to get best power pricing possible
- 3 members on the Industry Reference Committee that oversee the industry's training packages.

The Charity Golf Day was again a great success as was the joint dinner seminar with SPE. We would though like to see a greater response to the Young Achiever award. This award was introduced to recognise the younger members on our teams that will pave the way forward in our industry's future. Please look from within your company to give recognition to those younger team members who can achieve industry awareness of their contribution to the business.

Power, a hot topic in any media coverage these days and we are now all feeling the pressure of rising energy costs. A big thank you to all of the member companies that took part in this with a good result following. I believe that this result has achieved a lower net increase for those businesses that followed through to the end, again I thank you.

All of the events listed above takes a great deal of time and dedication to not only put together but also to run and manage. We have a great team of hardworking volunteers on your board that makes these events possible and would like to a moment to thank them all for their hard work and efforts over the past year.

Plans are already in place for next year with the Charity Golf day locked and loaded at Bankstown Golf Club for Friday the 4th of May. This date falls in between the ChinaPlas and NPE shows.

Please keep an eye on the news letters for future events and please keep up your support of the PIMA events, without the support it is difficult to keep these events running.

With many taking time off over the festive season and enjoying a well-earned break, please stay safe, well and please take your time when travelling on the roads.

To all your family and friends, the board wish you a very Happy Christmas and a safe and prosperous New Year, please stay safe and well.

Yours sincerely,

Grahame Aston

PIMA President.

Passing of Cliff Pain

It is with regret that PIMA would like to inform the Industry the passing of Cliff Pain. We would like to thank Stephen McGlynn for his insite to Cliff and his achievements.

I regret to inform the group that Cliff Pain passed away last week. He died at age 96, which was a good innings.

For those that did not know him, Cliff Pain was manager of Atlas Plastics in Sydney and he organised and chaired the first meeting of blowmoulders as a group and proposed the formation of an industry body. From memory, this was in 1983 or 1984. As such, he was effectively the founding father of the BMIA. Subsequent to the inaugural meeting, Roy Forbes (Van Leer) created the Constitution and the BMIA was formed.

I worked with Cliff for 5 years at Atlas Plastics. Despite being well into his 60's and approaching retirement, I found him to be enthusiastic, energetic with a real 'get the job done' attitude. He



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never spoke much about his life but I learnt enough from his family to realise he was quite remarkable.

I'd like to give you one example to illustrate how resourceful he could be. After the outbreak of WW11 Cliff enlisted into the army. He quickly acquired a minor rank and was sent to Malaysia where we were in full retreat from the rapidly advancing Japanese forces. He was given the task of getting 100 injured soldiers back to 'fortress Singapore' but left to his own resources to do the job. He located the main rail line and stopped the first train heading south. The train was already completely full. Cliff went through each carriage and moved every healthy person onto the roof. The 100 injured soldiers were loaded onto the train and subsequently arrived in Singapore. Singapore was already being bombed and Cliff concluded that it would fall to the Japanese forces. He relocated his injured soldiers to the docks and attempted to board a ship. The ships were already full and officers would not allow his group to board. Cliff noticed an unguarded gangplank at the stern of a ship. He purposely engaged the dock officer in a lengthy verbal argument while his injured soldiers quietly boarded the ship. It was the second last ship to leave before the fall of Singapore. Cliff was only 21 years old when he completed this mission.

On returning to Australia he was given a medical discharge because he had contracted malaria while in Malaysia. After he recovered he planned to re-enlist but realised the normal recruitment offices would not accept him on medical grounds. So he went to a small remote recruitment office and enlisted as a private. He continued to serve and eventually was recognised by a senior officer and his rank returned. He retired from the army at the conclusion of the war with the rank of Captain.

One good thing came from WW11; plastics! In the early 1950's Cliff was involved in the development and manufacture of plastic spectacle frames and this was his entry into the rapidly developing area of plastics. He spent the rest of his working life in the plastic industry. In addition to a busy working

life, he was also chairman of a large private school, Barker College. He was active in retirement but in the last two years suffered from dementia and I don't think he recognised me in the last 12 months.

So, farewell to the last true plastic pioneer who was in plastics at its inception and all his working life.

Stephen McGlynn

Dates to Remember:

PIMA

- 1st March 2018 – Introduction to Plastics
- 4th May 2018 - PIMA Charity Golf Day
- 18th October 2018 - PIMA AGM & Young Achiever Award Night

Plastics Pioneers Luncheon

- 22nd February 2018 - Plastics Pioneers
- 31st May 2018 - Plastics Pioneers
- 30th August 2018 - Plastics Pioneers
- 29th November 2018 - Plastics Pioneers

Qenos focusing on ‘Future Leaders’ to foster innovation and drive growth in Australian Manufacturing

Melbourne – Australia – NOV 2017: Qenos – Australia’s sole manufacturer of polyethylene and polymers – has this month announced its industry focus on ‘Future Leaders’, calling upon a new breed of innovative thinkers and people-leaders to join Qenos as it moves into a new and vital chapter. As one of Australia’s biggest supply chains – contributing over \$1 billion to the Australian manufacturing – Qenos provides the key ingredients that are used in the products Australians use every day, supplying local industries including the food and beverage, construction, mining and energy, agriculture and water conservation sectors.

With an eye on innovation and growth, Qenos is investing time and energy into transforming the way that it approaches the current and future generations of specialists supporting this extended supply chain. *“Our industry is changing and so are we. In an increasingly complex and competitive market, our future success lies in the skills, energy and agility of our people. Our focus on ‘Future Leaders’ allows us to attract and nurture the very best specialists in a range of disciplines. It’s also why we are hiring and developing talented people leaders, to support and empower our teams.”* says Stephen Bell, CEO of Qenos.

According to Chemistry Australia, the plastics and chemicals sector is the second largest manufacturing industry in Australia, providing an industry value-add of \$11.6 billion, servicing 107 of the 109 industries in Australia. The market is demonstrating an ongoing need for highly skilled technical professionals to operate plants, drive productivity and develop and support market expansion.

Qenos’ focus on accessing and retaining skilled and productive talent across the plastic and chemical industries is a strong indicator of sector investment, with the company calling for smart minds that wish to engage in the industry and help Australia compete with importers or producers offshore.

GM Operations at Qenos, Andrew Lake, explains the manufacturing giant’s ambitions: *“Qenos is looking to employ and further nurture the best technical, operational and commercial minds. We want tomorrow’s game changers – fresh thinkers who will question and challenge traditional approaches to help us really thrive in an increasingly tough market”*.

As the only company in Australia that converts gases from Australia’s Bass Strait and Cooper Basin gas fields into high quality polyethylene and resins, Qenos operates the largest polyethylene testing and development laboratory in the southern hemisphere. With award winning teams of engineers, scientists, commercial, operational and logistical experts, Qenos is a compelling option for professionals looking to make a big impact on the future of Australian manufacturing.

With a focus on ‘Future Leaders’, Qenos is calling for strong applicants and future specialists to engage with the company, either by visiting its dedicated information portal – www.futureleaders.qenos.com – or browsing the latest vacancies and opportunities online.

“By harnessing the strengths of our people, we’re working to deliver smarter products, services and support to benefit manufacturers, processors and distributors and to enhance the lives of millions of people” states CEO, Bell.

To find out more about Qenos, go to www.qenos.com or the Future Leaders Program here [online article](#).



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As the PIMA community would be aware your committee decided to approach the subject of electricity contracts as a group. President Grahame Aston sent out a letter to all members requesting interest in approaching the energy suppliers as a group. After many meetings and phone calls we are please to announce to those member companies who took part did obtain some financial benefits. We thank C&C Plastics for their thank you letter.



5th December 2017

The President
Plastic Industry Manufacturers of Australia Inc. (PIMA)
Attention: Grahame Aston

Dear Graham,

Re: Energy Contracts

We wish to acknowledge the efforts and determination of yourself and PIMA committee in the pursuit of a better energy deal for PIMA members.

The idea to group PIMA companies into a buying pool which generated much larger consumption figures to offer the energy retailers has certainly paid off for those members who participated with considerable savings over the forecast increases.

The information we were given by our incumbent energy supplier was to expect an increase of around 180-200%, after participation in the PIMA buying group the increase was limited to around 50% of this increase, a great outcome.

We now have stability and decreasing energy costs over the next three years.

Thank you and PIMA again for your efforts, for those who chose not to participate.....?

Yours faithfully,

A handwritten signature in black ink, appearing to read "Geoff Cook".

Geoff Cook
Managing Director

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***Wishing You & Your Families a Merry
Christmas & Happy New Year from your
PIMA Committee***

